Careers Support for International Students

Anne-Marie Martin
President of AGCAS - the voice of Higher Education careers & employability professionals and
Director of The Careers Group, University of London – a shared service since 1909

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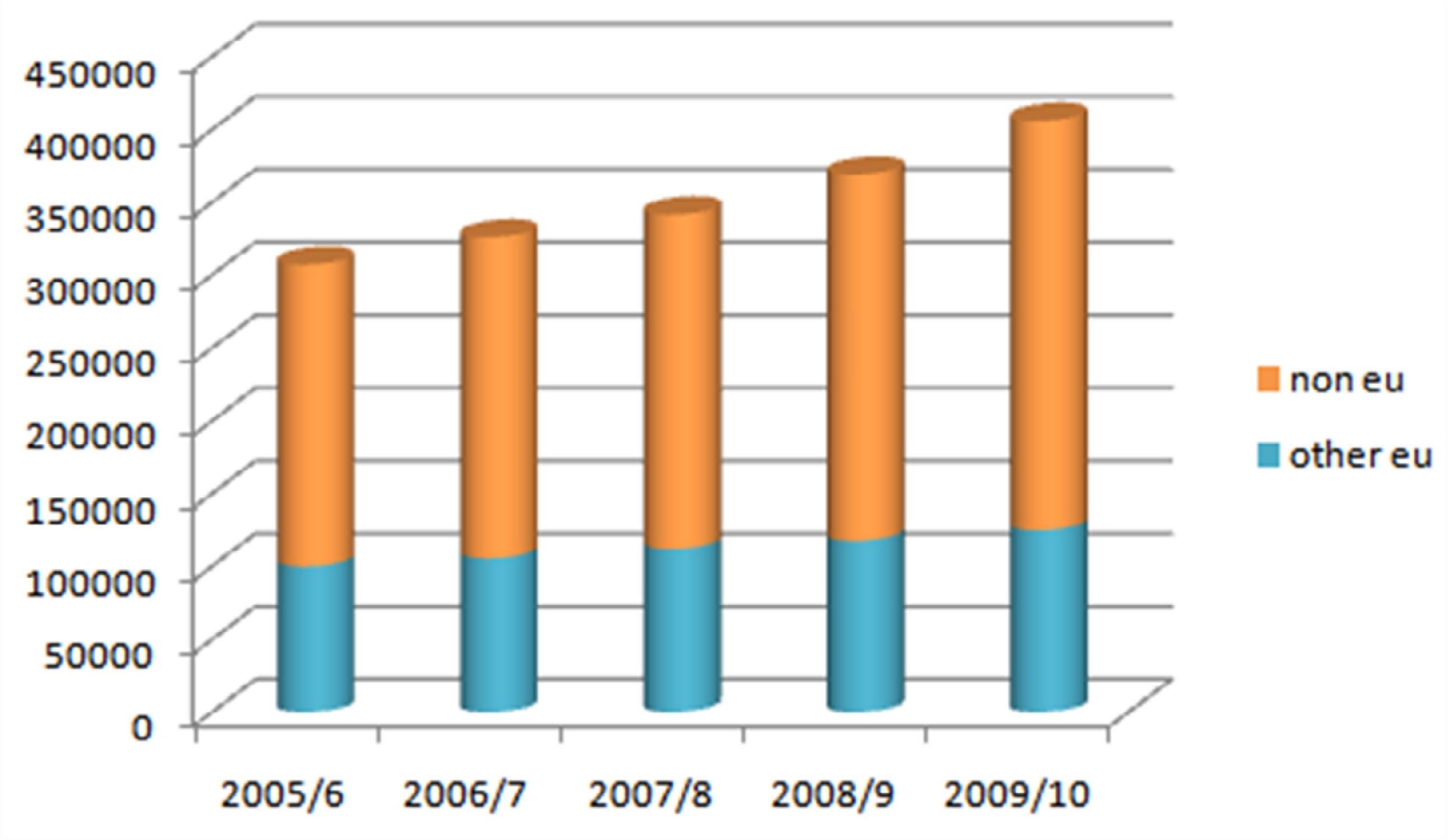
Non UK nationals in UK HEIs



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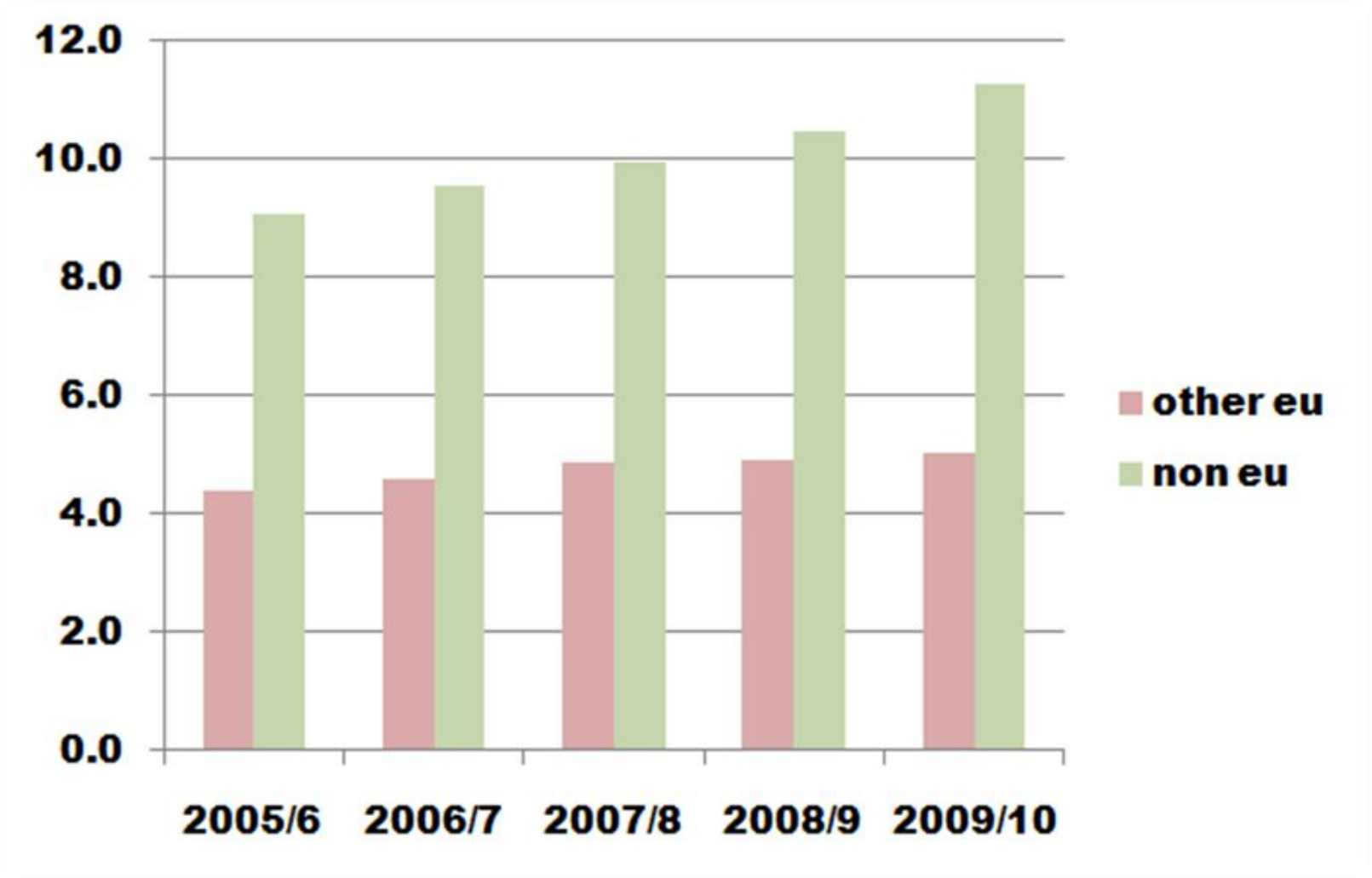
Going Up



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Collaborate or die!

- Total number of students in UK HEIs: 2.09M
- Total careers advisers in UK HEIs: 524
- Total international students (non EU) in UK HEIs: 280,760

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Everybody needs to learn

- What opportunities are available
- How to take advantage of those opportunities
  - Through understanding what makes you tick
  - Through developing appropriate attributes
  - Through understanding recruitment and selection procedures
- And make the transition

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Additional Challenges

- Understand the market
- Understand the culture
- Improve language
- Struggling with teaching styles
- Immigration laws clashing with equality laws
- Lack of work experience
- Maintaining the balance

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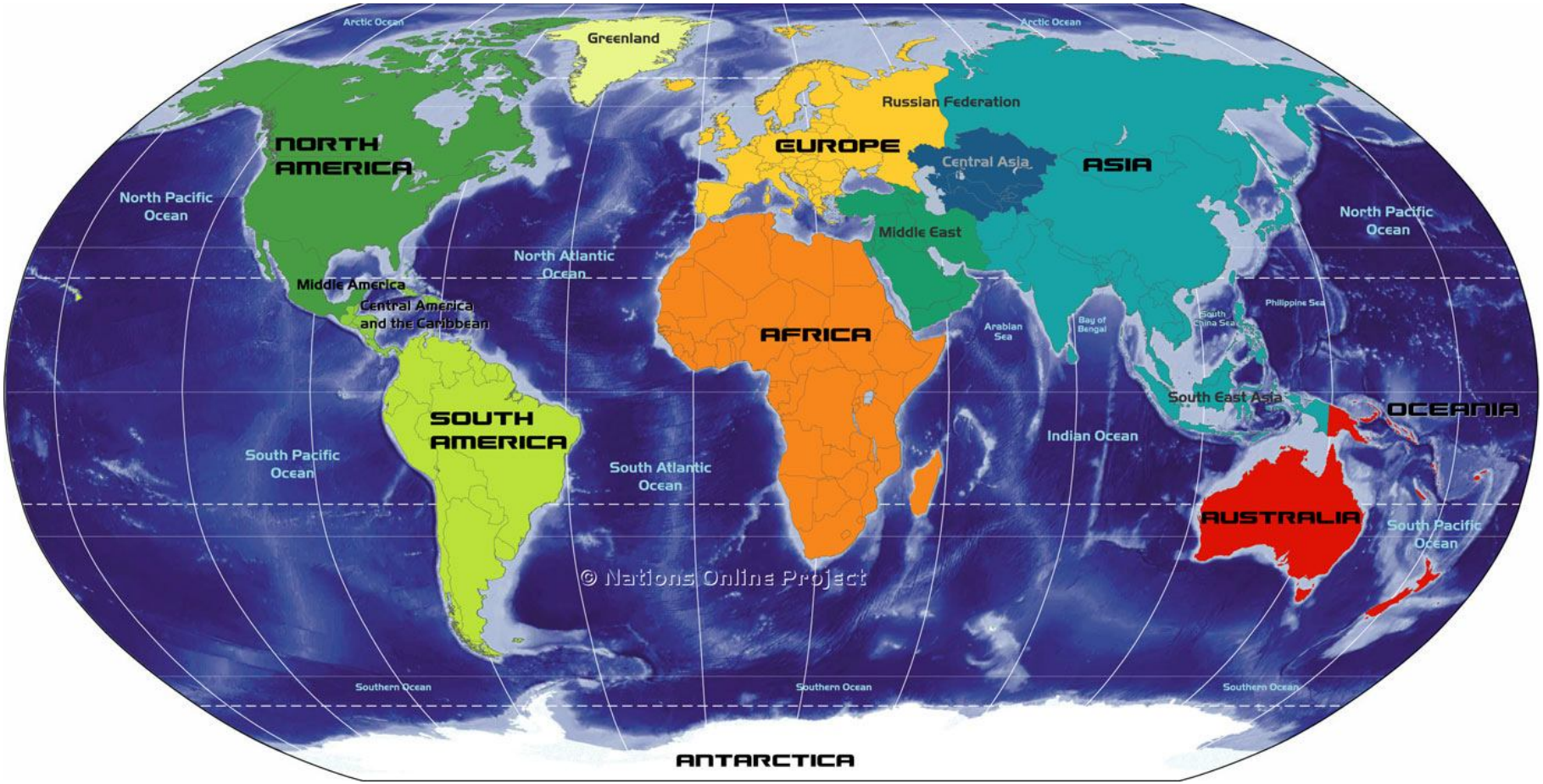
Finding work 1000 miles away



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The Solutions

PMI 2 funded projects managed by AGCAS and led by Margaret Dane the AGCAS CEO

The Careers Group shared services for International Students driven by Andrew Falconer

AGCAS – a collaborative organisation

- AGCAS is the professional association for careers practitioners in higher education across the UK & Ireland and includes 130 HE university careers services.
- AGCAS exists to harness the expertise and resources of its membership for the collective benefit of its members, HE careers services, their clients and the sector overall.
- AGCAS has 2,088 individual members concerned with the delivery of careers information, advice and guidance to HE students and graduates, both in the UK and overseas.
- Members collaborate with a small permanent staff to increase the employability of students and graduates; improve the quality of careers information, advice and guidance for students and graduates; and enhance work with employers.

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The Careers Group is the parent body of the careers services at

- Birkbeck College
- Courtauld Institute of Art
- Goldsmiths College
- Heythrop College
- Institute of Cancer Research
- Institute of Education
- Kings College London
- London School of Hygiene and Tropical Medicine
- Queen Mary University of London
- Royal Holloway University of London
- Royal Veterinary College
- St George's University of London
- School of Advanced Study
- School of Oriental and African Studies
- School of Pharmacy
- United Marine Biological Station
- UCL
- University of London Institute in Paris
- St Mary's University College, Strawberry Hill

the CareersGroup
University of London

King's College London
University of London

RVC
Royal Veterinary College
University of London

UCL

Birkbeck
UNIVERSITY OF LONDON

St Mary's University College Twickenham London

Goldsmiths
UNIVERSITY OF LONDON

University of London Institute in Paris

St George's
University of London

SOAS
University of London

SCHOOL OF ADVANCED STUDY
UNIVERSITY OF LONDON

THE COURTAULD Institute of Art

Queen Mary
University of London

Royal Holloway
University of London

The School of Pharmacy
University of London

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the CareersGroup University of London

HELPS INDIVIDUALS MAINTAIN JOB SATISFACTION THROUGHOUT THEIR WORKING LIVES

We deliver

Institutionally based Careers & Employability Services for member institutions - 18 UoL and 1 non-UoL

We are a unique shared service

We are quality kite marked against the industry standard

We were ranked third out of 121 HE career service in the UK by members of the Association of Graduate Recruiters

We were founded in 1909

By providing

Seamless staffing through provision of recruitment, training and continual professional development

Effective on-line vacancy handling systems federally developed, centrally managed, locally branded and delivered

Innovative career management and development products and services (on-line and real time) federally developed, centrally managed, locally or centrally branded and delivered

Collection, collation, analysis and dissemination of Labour Market Information, especially the statutory return of what all graduates are doing six months after graduation

Event management by running 5 national graduate recruitment & information events

We reduce costs to Colleges by

Selling places on our training courses to non-members

Running bespoke courses for non-members

Selling adverts to employers

Running vacancy handling systems for non-members

Selling the vacancy handling systems

Charging students and graduates from non-member institutions

Selling products and services to non-member institutions & other organisations

Collecting destination data for non-member institutions

Undertaking research for others

Charging exhibitors and sponsors

Running pre-university entry taster courses for London-based Higher Education Institutions

Running undergraduate & postgraduate Open Days for the federal UoL

Corporate Consultancy

All our expertise is used to deliver high value career development services to corporates and others. One off consultancy projects often develop into longer term contracts. We are the invisible deliverers of the careers services of the British Medical Association (BMA) & the Chartered Institute of Marketing (CIM)

The Solutions

- Needs of International Students vary by nationality. Tailor generic sessions for them.
- Help employers understand the legislation and encourage them to offer work experience
- Provide work experience through on campus activities
- Help skill students for off campus opportunities – the barista trick
- Use overseas alumni as mentors
- Lobby government to understand the unintended consequences of legislation
- Upskill careers advisers

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PMI 2 Funded Projects

- **University of Central Lancashire (UCLan)** - Online international fair to generate international alumni including an interactive CD-ROM, *The Link*, with case studies and videos.
- **University of East Anglia (UEA)** - Survey of over 5,000 recent international students and a visit to China to develop international alumni-employer contacts.
- **East Midlands University Consortium** - Event to help raise the profile of international Indian talent and to educate local employers on how to work with this student group.
- **Liverpool Hope University** - Study to help identify the opportunities available to those wishing to work in India after a period of study in the UK.
- **University of Salford** - An alumni website, *Alumni net*, to encourage international mentoring.

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Developing staff

- Visits to China and to India reports
  - China visit March 2009 http://www.agcas.org.uk/agcas_resources/133-China-Visit-A-Report-on-the-AGCAS-and-NASES-PMI2-Visit-to-China
  - India visit Feb 2010 http://www.agcas.org.uk/agcas_resources/203-India-Visit-A-Report-on-the-AGCAS-and-NASES-PMI2-Visit-to-India
- Regular training courses
- Regular conferences
- Network of international careers advisers
- Shared information

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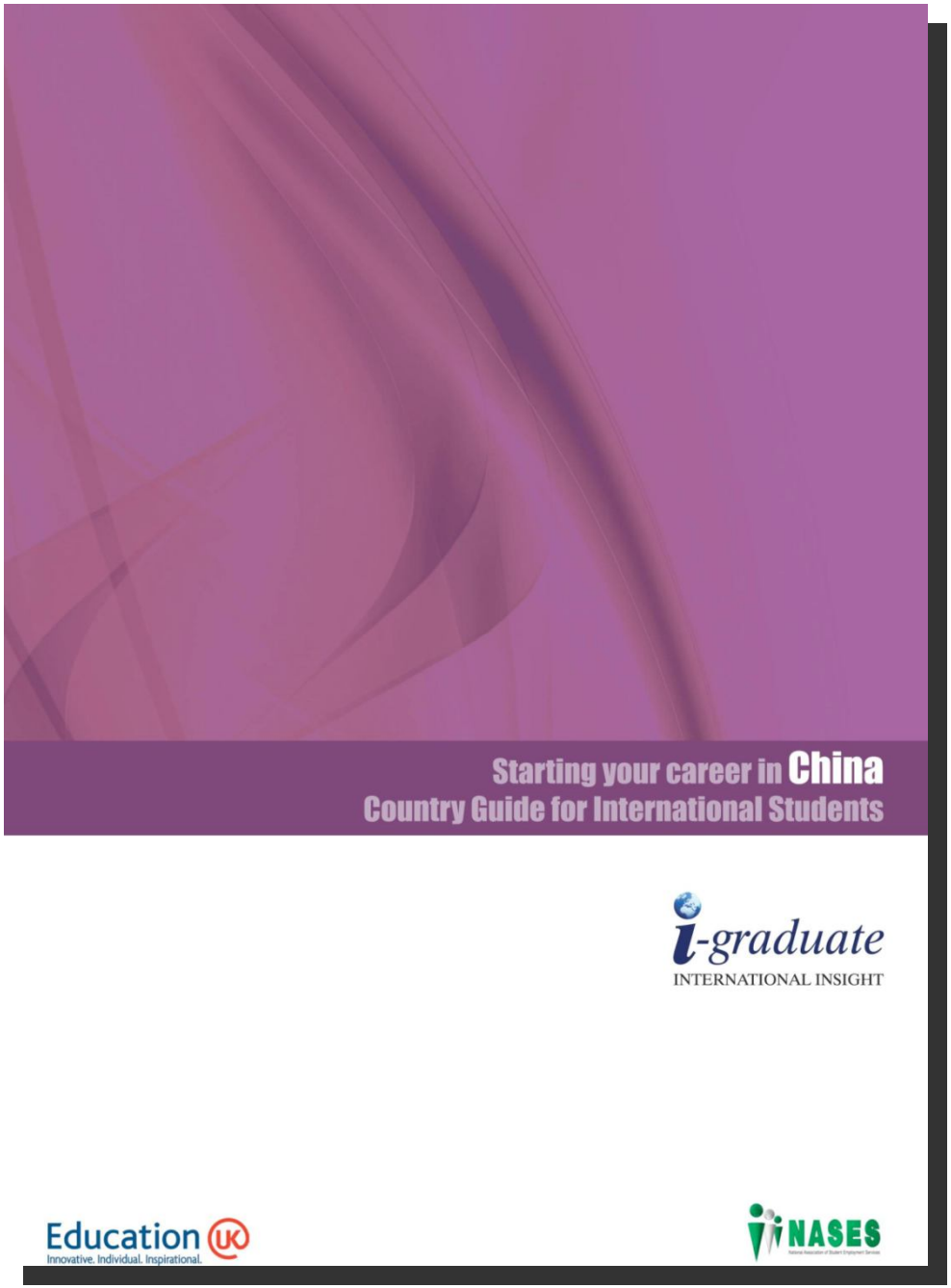

PMI 2 funded guides to 15 countries

Include:

- Country Profile
- Benefits
- Main routes to employment
- Where will your career take you
- Current career prospects
- Where to find more information
- Resume

http://www.agcas.org.uk/agcas_resources/132-Starting-Your-Career-In-Country-Guides-for-International-Students

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Technology

- Webinars
- AGCAS Virtual recruitment fairs
  - Managed by University of Glasgow in Oct 2010. 1679 registrants from 84 institutions. 94 companies from 6 countries – China, Malaysia, Singapore, Hongkong, Taiwan & Vietnam.
  - Managed by University of Exeter, 31 Jan - 11 Feb 2011
  - Managed by Staffordshire University, 14 - 25 Feb 2011
- Vacancy boards

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Latest graduate Jobs

Sort results by: Job Title

25000 Vacancies Trainee and junior Level
INFOTECH SOLUTIONS
Post: Trainee, Jr. Level, Middle Level ISO 9000 , MNC & Limited Companies requires for various departments: Office Assistants, Clerk, Accounts asst., accountant (Jr/Sr), CA, HR, Admin staff, ...

Salary: TBC

More info

2D Animators/ Illustrators/ Flash Developers/ Quality Analyst
Itpeople
Very Strong in Flash or Photoshop Good understanding of design patterns. Keywords:Photoshop, FLASH, .net, 2D ANIMATOR

Salary: TBC

More info

Academic Assistant (EFL and Natural History)
ProCredit Academy GmbH

The ProCredit Academy is recruiting for an academic assistant in natural sciences and English as a foreign language to work on three one-month courses that explain how the human spec...

Salary: €800-€1,200pcm + accommodation

More info

Academic Assistant in Ancient History
ProCredit Academy

The ProCredit Academy is recruiting for an acedmic assistant in Ancient History. This position is currently vacant and we are looking to

Register today to receive a monthly newsletter which will provide tips on writing CV's and applications.

You will also receive notifications of careers events exclusive to International Students directly to your inbox.

If you'd like to make a comment about any of our services, we welcome your feedback

St Mary's Careers Service

JobSeekers | Employers | Careers Advice | Careers Events

Advanced Search

JOBSEEKERS

Welcome to International JobOnline; the UK's first online vacancies and careers information site which aims to bring together UK educated International Students (European & Overseas) and Graduate Employers. International JobOnline is a one-stop-shop where you can search graduate vacancies, find information on working in the UK and look through country specific careers information.

Jobseekers Code of Practice

Our Partners

Latest graduate Jobs

Sort results by: Date Posted (Latest)

General Management Consultancy - Entry Level Consultant - Munich Office

Oliver Wyman

About Us

Oliver Wyman is a leading global management consultancy. We combine deep industry knowledge with specialised expertise in strategy, operations, risk management, organisational trans...

Salary: Highly competitive

More info

Teacher Mentor (primary EFL teacher support)

British Council, Malaysia

The British Council Malaysia is inviting applications for an additional sixty teacher mentors to join sixty currently in post on the English Language Teacher Development Project in partnership with th...

Salary: MYR 7,695 to 9,996 per month + benefits

More info

Country coordinator HIV, malaria, maternal and community health

SolidarMed

Based on four pillars, SolidarMed implements a thriving program in the Province of Cabo Delgado: a) HIV prevention and treatment b) Maternal and Neonatal Health c) Community empowerment for health ...

Tip of the Week

Your CV is a very important document; with it rest your hopes and dreams for the future. Your CV therefore has to represent the best you have to offer if you do not want to miss out on that job you saw which was "perfect" for you. Our top CV writing tips:

1. One size does not fit all! Adapt your CV to the job you are applying.
2. List the skills and qualities needed and think about the evidence you can draw from your experience to demonstrate that you have them.
3. Unless you want to spend the rest of your professional life living in a complicated (and deeply unfunny) farce, dont be tempted to lie on your CV.
4. Don't be afraid to focus on how your leisure interests

International graduate jobs

JOBSEEKERS

Welcome to International JobOnline; the UK's first online vacancies and careers information site which aims to bring together UK educated International Students (European & Overseas) and Graduate Employers. International JobOnline is a one-stop-shop where

Latest international graduate jobs

Advanced Search

Sort results by: Employer

English Language Teacher
AAA English from English
Teaching English to Russian students of all levels at a private English centre in Moscow. CELTA and TEFL qualified not required as company will pay for course and qualification. Russian language is a...

Salary: 30000 per annum

More info

Freshers Trainee Software Engineer, Written Test- J2EE and .NET
Aavanor
Aavanor will be conducting a walk-in test for J2EE and .NET freshers on 9th Jan 2011. Test date: 9th Jan 2011 (Sunday) Venue: Aavanor Systems '33 Arches', S-60 & 61, 20th Street, Anna...

Salary: TBC

More info

INTERNATIONAL JOB ONLINE
POWERED BY THE CAREERS GROUP

Tip of the Week

Ensure you have a permit for the country that you plan to work in. If not contact the relevant embassy for more information. Be aware of any cultural differences and research the vacancy as you would with any other job application.

INTERNATIONAL
FUTURES
Your international career. Sorted.

International Futures

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Home | Working in the UK | Living and studying in the UK | Working abroad | Living and studying abroad | Jobs

What is International Futures?

Welcome to International Futures from The Careers Group, University of London. This site is a community where you can share information and experiences, ask questions and get advice.

Non-EU students can find out about career opportunities in the UK, as well as understanding the graduate recruitment process. We even have details of current vacancies.

Students from the UK and EU may be interested in our working abroad section where you can find out about international vacancies and practical information to help you on your way.

Latest blog post

Overseas jobs
Posted on Thursday, January 27, 2011

If you are a final year student or masters student then the end of your course will have come into view as we moved into 2011. What next? Working in the UK is something which we will know more ab...

Check out our blog >

Community activity

General >> Welcome to our forum!
Posted on Monday, February 22, 2010

The Forum is your place to share your experiences, ask questions and learn from others about all things international. Feel free to create your own discussions or to add your thoughts to existing ones. edited by admin on 23/03/2010

Join in, at the forum >

Latest jobs

Feed from International Job Online

Teacher Mentor (primary EFL teacher support)
Posted on Friday, January 28, 2011

General Management Consultancy - Entry Level Consultant - Munich Office
Posted on Thursday, January 27, 2011

Mozambique: Country Coordinator HIV, Malaria, Maternal and Community Health

View all jobs >

Calendar

Upcoming events

Tomorrow
Multi Industry Job Fair

Uppercrust Careers Fairs

Feb 21
International Futures

View all events >

You may also like

UKCISA: UK Council for International Student Affairs
An organisation providing

Education UK
Produced by the British Council, information for

Naukri Gulf
Jobs website for the Middle East, mainly the Gulf states.

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Terence Jones

425 People Like This

Emily Zheng

Haozhi Wang

Roney Khan

Catarina Silva

Ryoji Sakai

Regine Lun

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International Futures created an event.

International Futures: Get Your Career Sorted
Monday, February 21, 2011 at 10:00am
Beveridge Hall, South Block, University of London, Malet...

10 hours ago · Share · RSVP to this event

International Futures US citizens and those looking for opportunities in the USA can have access to many different careers fairs. Find one for your sector or location through this useful website.

NATIONAL CareerFairs

National Career Fairs Calendar and Career Fairs Schedule for 2011
www.nationalcareerfairs.com

Wednesday at 10:26am · Share

International Futures likes this.

International Futures

Add a Comment

The student immigration system
We wrote in December about the government's proposed changes to the student immigration system, proposing ending the PSW scheme for students. At the moment we are unable to give more details on the likely outcome of the consultation. ...

January 15 at 3:15am · Share

International Futures

Something to do over Christmas
Christmas is celebrated differently around the world – travel through Europe and you will see Christmas Eve taking precedence, twelfth night and the sixth of December as being significant celebrations. ...

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Hovis

We're giving away great prizes every day, like this luxurious Mulberry Bag. CLICK LIKE so you don't miss the chance to enter!

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O2 simplicity - 12 month contracts from £15.32/Month. Get unlimited texts, 600 mins & unlimited O2-O2 calls. Keep your phone & number!

Fastest Growing Bingo
citybingo.com

Summing up

- Use a combination of
  - technology to give breadth and reach
  - and focussed events and training sessions to support students ‘individually’ at national level
- Look for quick wins eg work experience
- Use your internal resources
  - Your students and your alumni
  - Your careers and employability staff and their AGCAS contacts
- Feel free to link to any of the sites

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Thank you

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