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LONDON BOROUGH

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THE BUSINESS CASE FOR SETTING UP AN EMPLOYEE LED MUTUAL

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BACKGROUND

- Personal History
- LBH Library Service
- Pathfinder Programme
- Focus on the business case for Library Services
- Business case issues (not definitions legalities, models etc)

WHY A BUSINESS CASE?

- Library Services are important and valued
- Need to properly consider all options in the current financial climate
- Its setting up a business!

BUSINESS CASE ISSUES

Financial (1)

- Business rates (NNDR)
- VAT (income and expenditure)

BUSINESS CASE ISSUES
Financial (2)

- Central costs
- Repair and maintenance
- “Hidden” budget pressures
- How efficient is the current service?
- How innovative is the current service?

BUSINESS CASE ISSUES
Financial (3)

- Set up costs
- New business costs – buying back services?
- Corporate Governance
- Cash flow

BUSINESS CASE ISSUES
Financial / Human Resources

- TUPE
- Pensions
- Culture change after transfer?

BUSINESS CASE ISSUES

Leadership / management

- Current skills / abilities
- Potential to develop?

BUSINESS CASE ISSUES

Stakeholders

- Members
- Staff
- Trade Unions
- Partners
- Library users
- Residents / the public

CONCLUSION

Every service and context is different

Comprehensive business case always required