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HE Shared Services Forum

Tim Marshall
CEO Janet(UK)

...to share or not to share?

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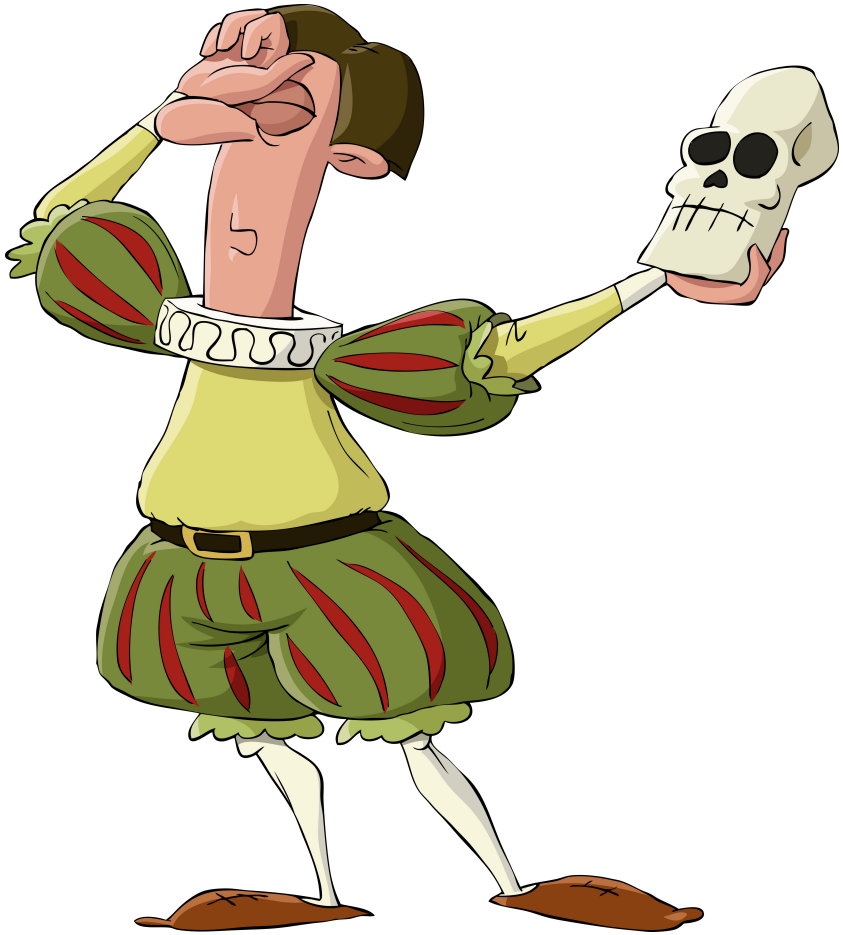

… sounds like a good idea

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... if only the metrics were simple

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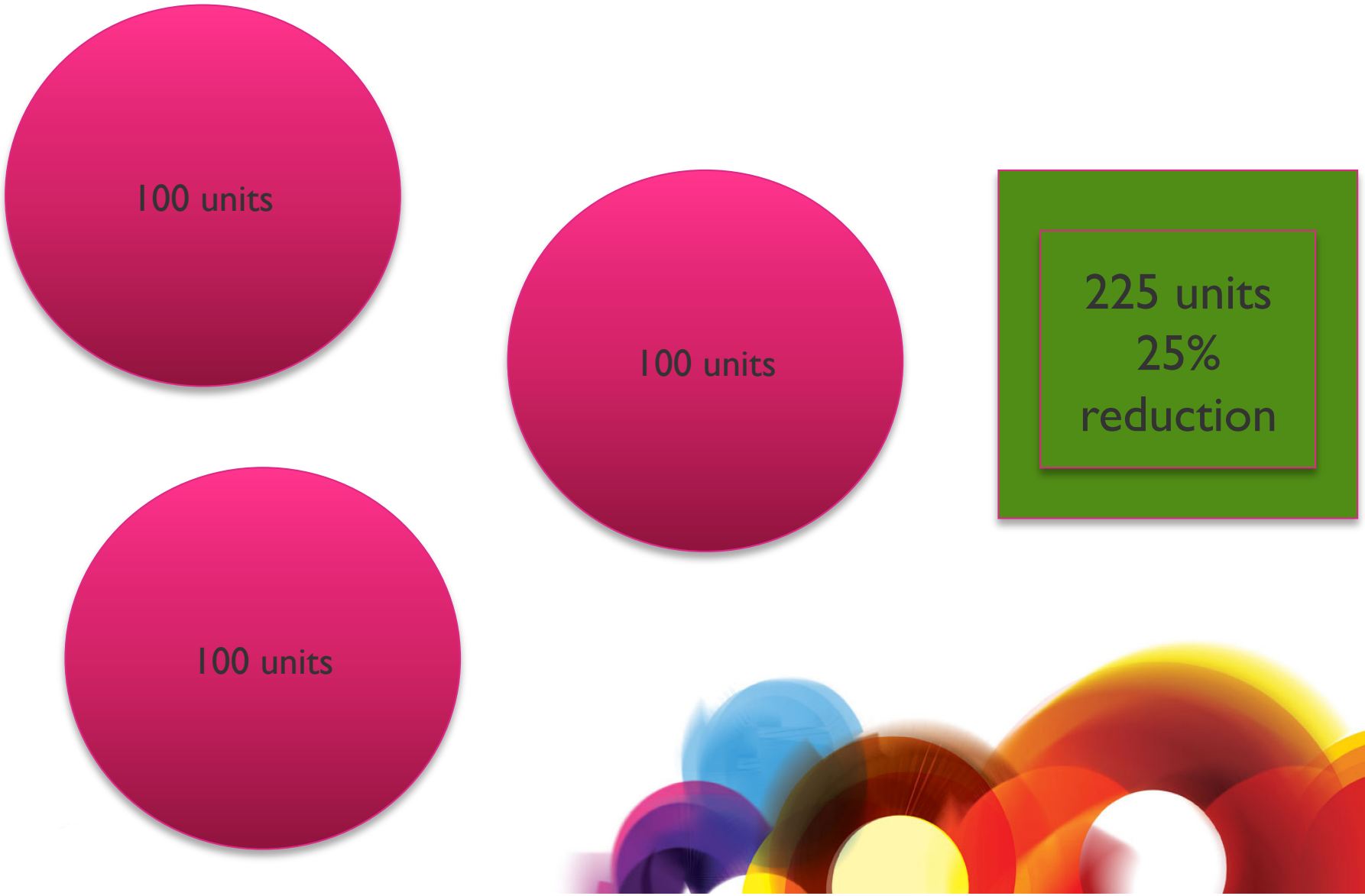

… low hanging fruit

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… approx
57% take-up

... email – an example

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Cost per month per user	On- site	Cloud
No of Users	20,000	20,000
Subscription	0	£1.25
Hardware	£1.73	0
Software	£0.38	0
Anti spam/virus	£1.07	0
Staffing	£1.65	£0.26
Total	£4.83	£1.51

69% saving!

… fruit further up the tree

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... the Lufbra challenge

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Loughborough University

- required full on-site refurbishment for next 40 years
    - too much up-front cost
    - couldn't predict IT growth
- virtualisation offered
    - cost reduction
    - productivity
    - business continuity

... the Lufbra choice

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Loughborough University

- senior managers saw benefit of cloud but nervous
- middle way – hybrid
- 2 reslient mini-pods at Loughborough
- remote data centre selected through procurement
- Janet connected

... the Lufbra benefit

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Loughborough University

- avoided multi-million refurbishement
- delivered immediate savings
- continually leverages latest technology
- drives increased efficiency
- reduces carbon footprint

"... do you really need all that rack space on-campus via an expensive full refurbishment?" Dr Phil Richards – IT Director

… so what's the problem?

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… it won't save any money!

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...it's all too risky

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.. but I don't want of give up the toys! janet

… no burning rig

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... overcoming the barriers?

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... coming 2013 - Jisc Cost Sharing Group (CSG)

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Thank You

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