Winning Strategies and Fatal Errors

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Preparation

As we know there are known knowns; there are things we know we know.

We also know there are known unknowns; that is to say we know there are some things we do not know.

But there are also unknown unknowns -- the ones we don't know we don't know.

Pace

- Set out your stall
- Seek time if you need it
- Be aware of the tribunal

Concurrent litigation

- A huge opportunity for interveners
- The EPO have NOT read the documents in your court case
- Re-drafting claims: two heads ARE better than one

And remember…

- ALWAYS run added matter